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## Briscoe Protective Systems Set to Begin Expansion Strategy

After completing at a multimillion-dollar credit facility, Briscoe will look to grow through strategic acquisitions, the company says.

By SSI Staff · July 18, 2014

NEW YORK CITY — [Briscoe Protective Systems](#), based here, wants to expand into Westchester County through acquisitions as part of the company's plans to grow its business outside of Long Island and the five boroughs of New York City.

At the beginning of the year Briscoe entered into a multimillion-dollar credit facility and banking agreement with Suffolk County National Bank to fund the acquisition of other fire and security alarm businesses, the company states.

[Briscoe Protective Systems President Bob Williams](#) says he is confident the company has the capability to grow by 20% by integrating newly acquired companies into its existing operations.

"We have many customers in the Long Island and New York City areas, such as nonprofit agencies, with locations in Westchester, so we felt that expanding to Westchester was a logical addition to our marketing area," Williams says.

Westchester County is located to the immediate north of the New York City borough of the Bronx. A number of its villages and towns serve as bedroom communities for commuters to New York City. Eventually, the company hopes to grow beyond New York State in order to serve a wider range of customers, Williams says.

"We cannot wait to get to know our new customers and bring our experience and expertise in fire and security alarms to Westchester-area businesses," he says. "This has been something we have been thinking about for a while, so it is rewarding to finally say that we've accomplished a big part of our goal."